



Investment Opportunity: *US-Based Legal Process Outsourcing*

Market: The Legal Process Outsourcing (LPO) market is large and growing, driven by high demand. Forrester Research predicts that eDiscovery technology spending will top \$4.8 billion by 2011 and that legal jobs outsourced to India will climb from 12,000 in 2004 to 39,000 in 2008 and 79,000 by 2015. KPMG estimates that first level document review costs between 58% and 90% of total litigation costs.

The Company: The Company, which helped pioneer the LPO industry in 2002, is a US-owned and operated service provider specializing in rapid litigation support. The Company is headquartered in New York City with a wholly-owned facility in Bangalore, India. OSC's core market is AmLaw 250 law firms and Fortune 1000 corporate legal departments. It provides high quality outsourced legal services at up to 50% lower costs than domestic competitors.

Competitive Advantage: As an American company with five years operating experience in the US and India, not an Indian company marketing in the US, their local experience, facilities, systems, knowledge, and networks are unmatched. A strong relationship with the former Deputy Consulate General of India in New York has established extensive political connections, helped navigate bureaucracy and red tape, and serves as a barrier to new entrants.

Team: The Company was founded by two entrepreneurial brothers in New York City in 2002. Each has several years experience managing globally outsourced teams of 100+ full and part-time employees as well as expanding operations from Bangkok to Bangalore.

Need: To improve the Company's position for a comparable liquidity event, they are seeking a \$3.2 million investment. The use of these proceeds is to build local sales team to penetrate a larger portion of the market as well as expand operations to support a target of generating \$5 million in revenues by 2009 and \$15 million by 2011.

Exit: The Company is a highly profitable business and our primary goal is to maintain and grow operations. Recent valuations of LPO firms have suggested approximately a 3x revenue multiple upon exit due to the expected growth and high margins inherent in LPO businesses.

Detailed financials and additional information available upon request.

Your Action:

This summary is designed to assist you in determining if this Company represents a possible fit with your firm's objectives. If you would like more information about this Company, please call or return the Confidentiality Agreement below, and we will send you financial statements and a professionally prepared analysis of the Company.

Confidentiality Agreement:

You agree that your sole use of the information provided to you by David L. Ross and Associates, Inc. and/or its Client will be to consider this opportunity for an equity investment. You further agree to only release such information to those people whose analysis is necessary for your decision. You agree that you will handle all information received in the same manner as you handle your own internal confidential information, and shall not release it to anyone outside your company without the written permission of David L. Ross and Associates or its Client. You represent that you are acting as a principal investor, and not as a broker or intermediary. You agree to carry out preliminary discussions with this company concerning a possible transaction through David L. Ross and Associates to avoid unnecessary exposure, and for the efficient flow of initial information. You understand that David L. Ross and Associates is in a position to arrange a meeting for you with the Client's principals at your request. The respective obligations of the parties under this Agreement shall survive for a period of 36 months following the date below.

_____ <i>Signature</i>	_____ <i>Company Name</i>
_____ <i>Officer Name</i>	_____ <i>Date</i>
_____ <i>Officer Title</i>	_____ <i>Telephone Number/Fax Number</i>
_____ <i>Company Address</i>	_____ <i>Email Address</i>

For additional information on this company, call David L. Ross at +1 (312) 498-4770. For copies of the Information Memorandum, sign the Confidentiality Agreement and fax it to Fax number +1 (508) 819-5415, Attention: LPO Firm